

INVITATION
`Sale of Real Property – 2 Moss Crescent`

Closing Date: Friday, March 5, 2021 at 3:00pm local time.

Craig Purves, MCIP
Director of Planning & Development
Town of Labrador City
317 Hudson Drive
Labrador City, NL
A2V 2K5



INTRODUCTION

The Town of Labrador City invites bids for the purchase of commercial real estate - 2 Moss Crescent. The property is zoned Commercial Highway (CH), is serviced, and roughly graded. The lot shall be sold to the highest bidder 'As Is'.

1.0 GENERAL

1.1 Land Description:

The property is located at the intersection of Moss Crescent and Circular Road and was developed ~2011 as a greenfield site. The property is approximately 0.350 ha in size.

Refer to Appendix A – Location Map for context.

Refer to Appendix B – Survey for land descriptions.

1.2 Existing Infrastructure

The lot is serviced, with 150mm water line, 200mm sanitary and 200 mm storm extending from Moss Crescent.

Refer to **Appendix C – Infrastructure** for as-built plans.

1.3 Easements

A pole line reservation is depicted on the survey documents in **Appendix B**. It is unknown if this easement is still active or formally registered to the property. It appears that the hydro line originally contemplated in the area has been rerouted along Circular Road. Currently, there is no hydro infrastructure currently located on the property.

1.4 Zoning:

The property is zoned Commercial Highway (CH). Broadly, the intent of the CH designation is to accommodate commercial uses that are primarily developed as retail and service activities.

Bidders are encouraged to review the Town of Labrador City's Municipal Plan & Development Regulations, as well as the Town's Commercial Occupancy Regulations for more information. These documents are readily available to the public at www.labradorwest.com.

1.5 Tax Structure:

Refer to Appendix D – Tax and Fee Structure for information on the Town's 2020 municipal tax and permit fee structure.

2.0 BID SUBMISSION

2.1 Submission Requirements:

Bids shall include the submission of the following items in accordance with Section 5.1.

2.2 Profile:

Using the form identified in this document as 'Appendix E – Submission Form', bidders shall provide the name of the firm, appointed project manager, office address, telephone number, email address, and facsimile number and Business Registration Profile.

2.3 Deposit:

A 5% deposit for the offered purchase price of the land in the form of a certified cheque must accompany the

Sale of Real Property – 2 Moss Crescent March 5, 2021

bidder's submission.

Deposits for unsuccessful submissions shall be returned to the bidder(s) upon the lesser of: 90 days from the closing date of this invitation or upon execution of an Agreement of Purchase & Sale with the successful bidder(s). The deposit of the successful bidder(s) shall be applied against the purchase price of the property. In the event the successful bidder(s) fails to execute the Agreement of Purchase & Sale within the prescribed period, the deposit shall be forfeited.

3.0 METHOD OF EVALUATION

In accordance with s.201.2(5) of the *Municipalities Act*, the council shall only accept an offer to sell or lease real or personal property if that offer is the highest offer for the property.

Lots shall be sold on an individual basis and to the highest bidder. Bids will be evaluated by the Director of Planning & Development within 30 days of the invitation close date. The successful bidder will then be contacted by Director of Planning & Development to arrange for the execution of an Offer to Purchase Agreement.

The Agreement will be presented to the Council for acceptance. No contract is formed until an Agreement of Purchase & Sale is executed by the Council.

3.1 Evaluation Process:

Each bid will be reviewed to ensure that the submission requirements identified in Section 2.0 are included. Any bids that do not include the mandatory criteria will receive no further consideration during the evaluation process.

4.0 METHOD OF AWARD

4.1 Offer to Purchase Process:

Within thirty (30) days of notification, the successful bidder will be required to increase the deposit (re: Section 2.3) to 100% of the purchase price and enter into an Agreement of Purchase & Sale with the Town of Labrador City, based on terms and conditions satisfactory to the Town's solicitor.

Upon acceptance of the Offer to Purchase agreement by the Town of Labrador City, the agreement shall constitute a binding agreement of purchase and sale, which among other provisions will embrace the following:

- (a) A legal description of the land
- (b) The amount and time for payment of the down payment and balance of the purchase price as well as interest to be charged.
- (c) The timing in which the Town of Labrador City will be obliged to convey the subject lands.

5.0 GENERAL INSTRUCTIONS

5.1 Instructions and the Terms of Reference:

INSTRUCTIONS AND FORMS: The 'Invitation' document may be obtained by visiting "Tenders", www.labradorwest.com, or in person or by mail from,

TOWN OF LABRADOR CITY 317 Hudson Drive Labrador City, NL A2V 2K5 (709) 944-2621

- (a) All bids are to be submitted in accordance with this 'Invitation' document.
- (b) All bids are to be submitted in duplicate in a sealed envelope clearly marked 'Sale of Real Property 2 Moss Crescent '.

- (c) Bids submitted by facsimile or email will not be accepted.
- (d) Additional information or clarifications of any of the instructions or information contained herein may be solicited from office of the Director of Planning & Development, Town of Labrador City, no later than March 1, 2021.
- (e) The Town of Labrador City will assume no responsibility for oral instructions or suggestion. All official correspondence with respect to the invitation should be directed in writing to and will be issued by the Director Planning & Development.
- (f) The Town of Labrador City reserves the right to make additional copies of all or part of the bidder's submissions for internal use.

APPENDIX E - SUBMISSION FORM:

- (a) The Submission Form is to be completed in its entirety.
- (b) Under 'Offered Purchase Price' the respondent is required offer a bid on the lands, or;
- (c) Type or legibly print, in ink, the information required on the Submission Form.
- (d) Sign the Submission Form as indicated:

In the case of a Sole Proprietorship, signature of Sole Proprietor will sign where indicated in the presence of a witness who will sign where indicated. Insert the words 'Sole Proprietor' next to the signature.

In the case of a Partnership, signature any authorized partner will sign where indicated in the presence of a witness who will sign where indicated. Inset the word 'Partner' next to signatures.

In the case of a Limited Company, signatures of authorized signing officers in the presence of a witness who will sign where indicated. Indicate next to signature the corporate title of each signer.

(e) If it becomes necessary to correct an error made on the Submission Form, such correction must be initialed by an authorized person(s).

6.0 GENERAL INFORMATION

6.1 Reservations:

- (a) The Town of Labrador City reserves the right to reject any or all offers or parts of offers, when in reasoned judgment, the public interest will be served thereby.
- (b) The Town of Labrador City may waive formalities or technicalities, including minor omissions or errors in bids as the interest of the Town may require.

6.2 Modifications/Addenda:

The Town of Labrador City may, at any time prior to the closing date and time, issue additional information, clarifications or modifications to the invitation by written addenda issued by the Director of Planning & Development, or appointed staff. It is the bidder(s) sole responsibility to ensure they have received all addenda prior to submitting their bid.

6.3 Bidder Expenses:

Bidders are solely responsible for their own expenses in preparing, delivering or presenting a bid and for subsequent negotiations with the Town of Labrador City, if any.

6.4 Exceptions:

The submission of a bid shall be considered an agreement to all the terms and conditions provided herein and in the various invitation documents, unless specifically noted otherwise in the bid submission.

6.5 Currency and Taxes:

In the case of corporate purchasers, prices shall be quoted:

- In Canadian dollars;

Sale of Real Property – 2 Moss Crescent March 5, 2021

- Exclusive of HST.

The bidder is responsible to self-assess for HST.

In the case of non-corporate purchasers, prices shall be quoted inclusive of hst.

6.6 Period of Submission Validity:

Submissions will be binding 90 calendar days; unless otherwise specified, all bids submitted shall be irrevocable for 90 calendar days following proposal closing date, unless the respondent(s), upon request of the Director of Planning & Development, agrees to an extension.

6.7 Disputes:

In cases of dispute as to whether or not an item or service quoted or delivered meets the invitation requirements, the decision of the Town of Labrador City, or authorized representatives, shall be final and binding on all parties.

6.8 Grounds for Disqualification:

Bidders shall direct all questions regarding this 'Invitation' document or the project to the Director of Planning & Development. Any attempt on the part of the respondents or any of its employees, agent, contractors or representatives to contact any of the following persons with respect to this invitation or the project may lead to disqualification:

- (a) any member of Council
- (b) The Town's Chief Administration Officer (CAO)

6.9 General:

Bidders should make themselves aware of the constraints that the local climate, topography and geographical conditions may pose to any planned development.

6.10 Indemnity:

The Town of Labrador City shall have no liability as a result of the issuance of this invitation. No proponent shall have any claim against the Town for any compensation of any kind whatsoever as a result of participating in this expression of interest process, including without limitation any claim for costs of bid preparation or participation in discussion, or for any loss of anticipated profits, whether based in contract including fundamental breach, tort, breach of any duty or any other cause of action whatsoever.

In its sole and absolute discretion, and without limiting the generality of the Town of Labrador City's discretion under this invitation, the Town may modify or amend this invitation including the timeline, requirements, scope of work, or any other terms, whether material or not, and may cancel, suspend or re-issue this expression of interest.

6.11 Public Information/Proprietary Information:

The Town of Labrador City is subject to the provisions of the Access to Information and Protection of Privacy Act. Section 27 of the Act excludes the disclosure of information that would be harmful to the business interest of a third party and any disclosure by the Town would be subject to that provision.

6.12 Fees:

Additional cost to bidders over and above the purchase price may include but is not limited to: permit fees, advertising costs (if applicable), engineer site validation, site grading plan, development costs including paving of parking area(s) and landscaping, the extension of municipal service connections and upgrades, property reinstatement costs, all legal and survey costs associated with the acquisition and subdivision of land, and development of any and all legal agreements.

Bidders are responsible to self-assess for HST and to carry out legal surveys in accordance with the boundaries

shown including reserving out easements for hydro and municipal services, where applicable.

6.13 Disclaimer:

The Town of Labrador City makes no warranty expressed or implied with respect to the condition of the property or suitability for any purpose. The Town makes no warranty or representation that the property is free from any environmental concerns and municipal servicing capacity. The property shall be sold "As Is".

7.0 AWARD OF INVITATIONS

- The Town of Labrador City reserves the right to modify the terms, or cancel, or reissue this invitation at any time at its sole discretion.
- This invitation should not be construed as a contract to purchase goods or services.
- The Town of Labrador City is not bound to accept any bids and reserves the right to reject any or all bids.
- All bids submitted in response to this request shall remain in effect for 90 calendar days from the closing date.

Bids will be accepted until 3:00pm local time, Labrador City, March 5, 2021.

Bids received after the closing date will not be considered.

Submissions must be in accordance with the instructions disclosed in the 'Invitation' document.

APPENDIX SCHEDULE:

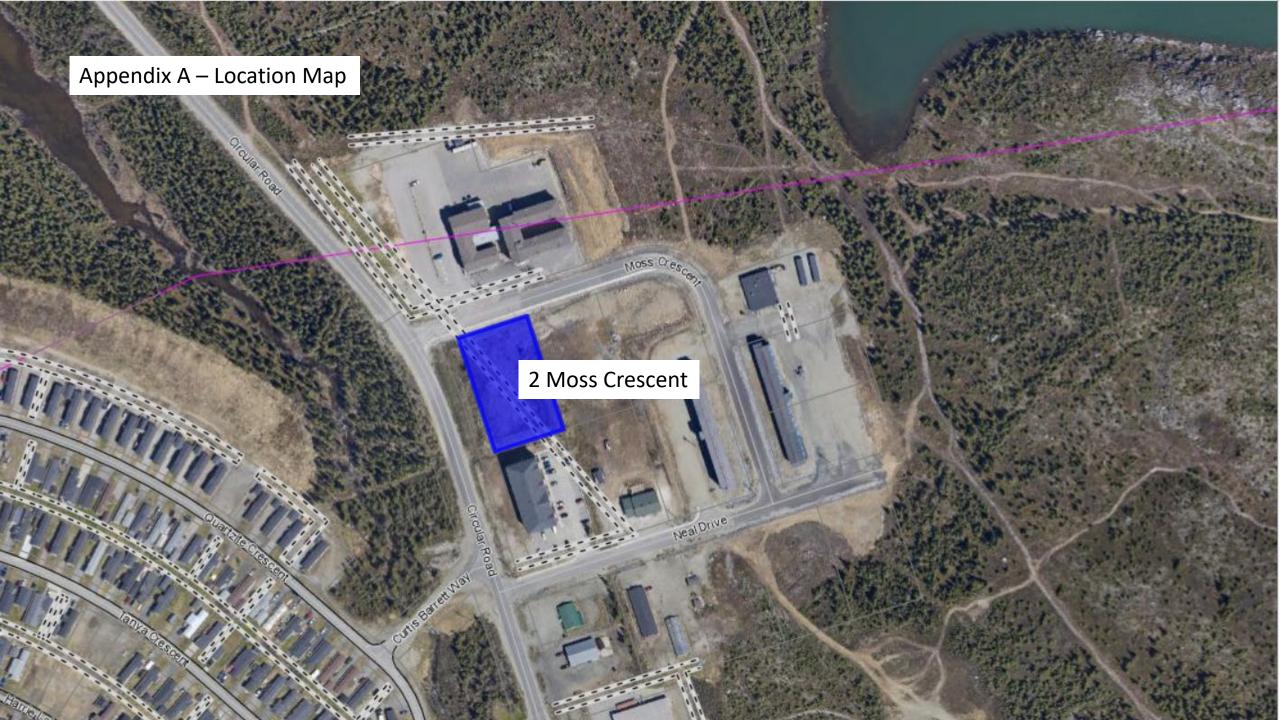
APPENDIX A: Location Map

APPENDIX B: Survey

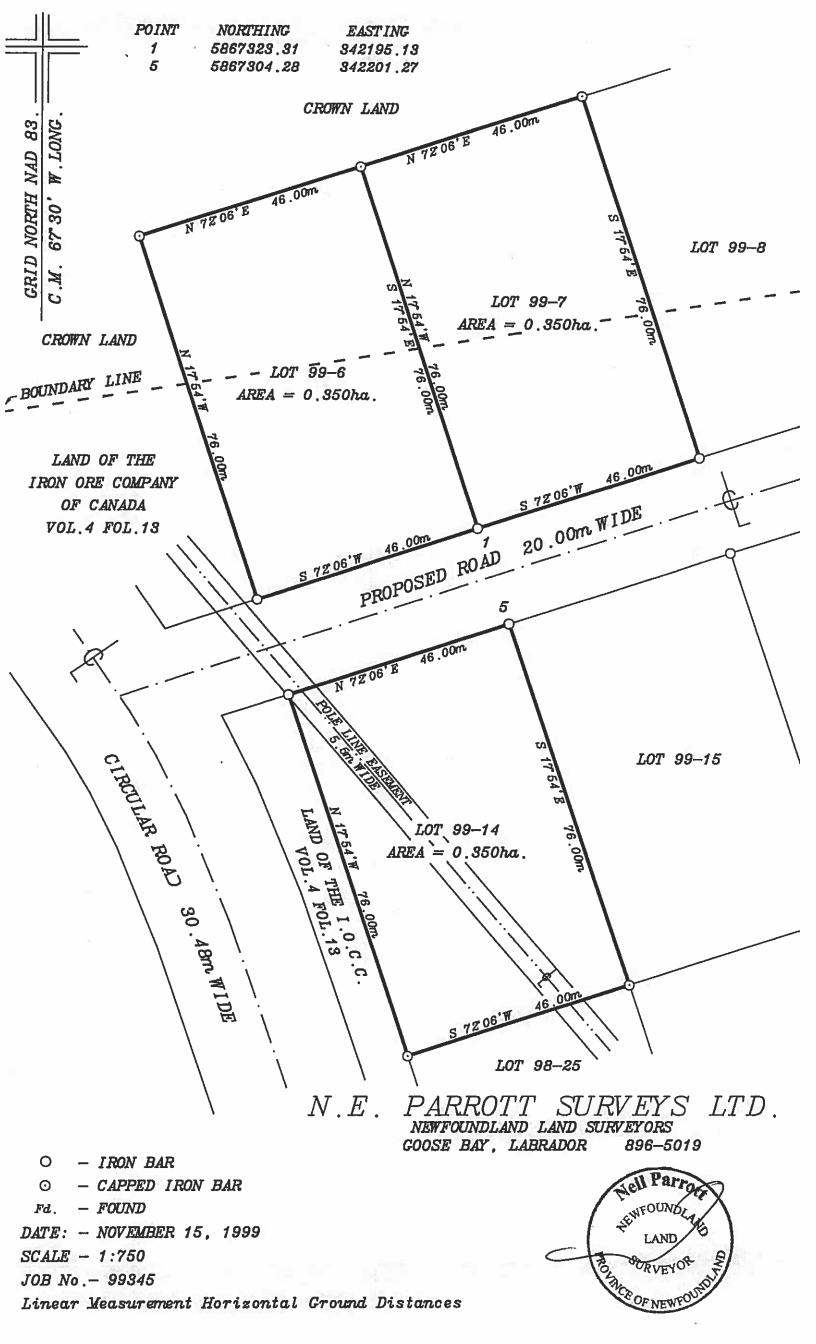
APPENDIX C: Infrastructure

APPENDIX D: Tax & Fee Schedule

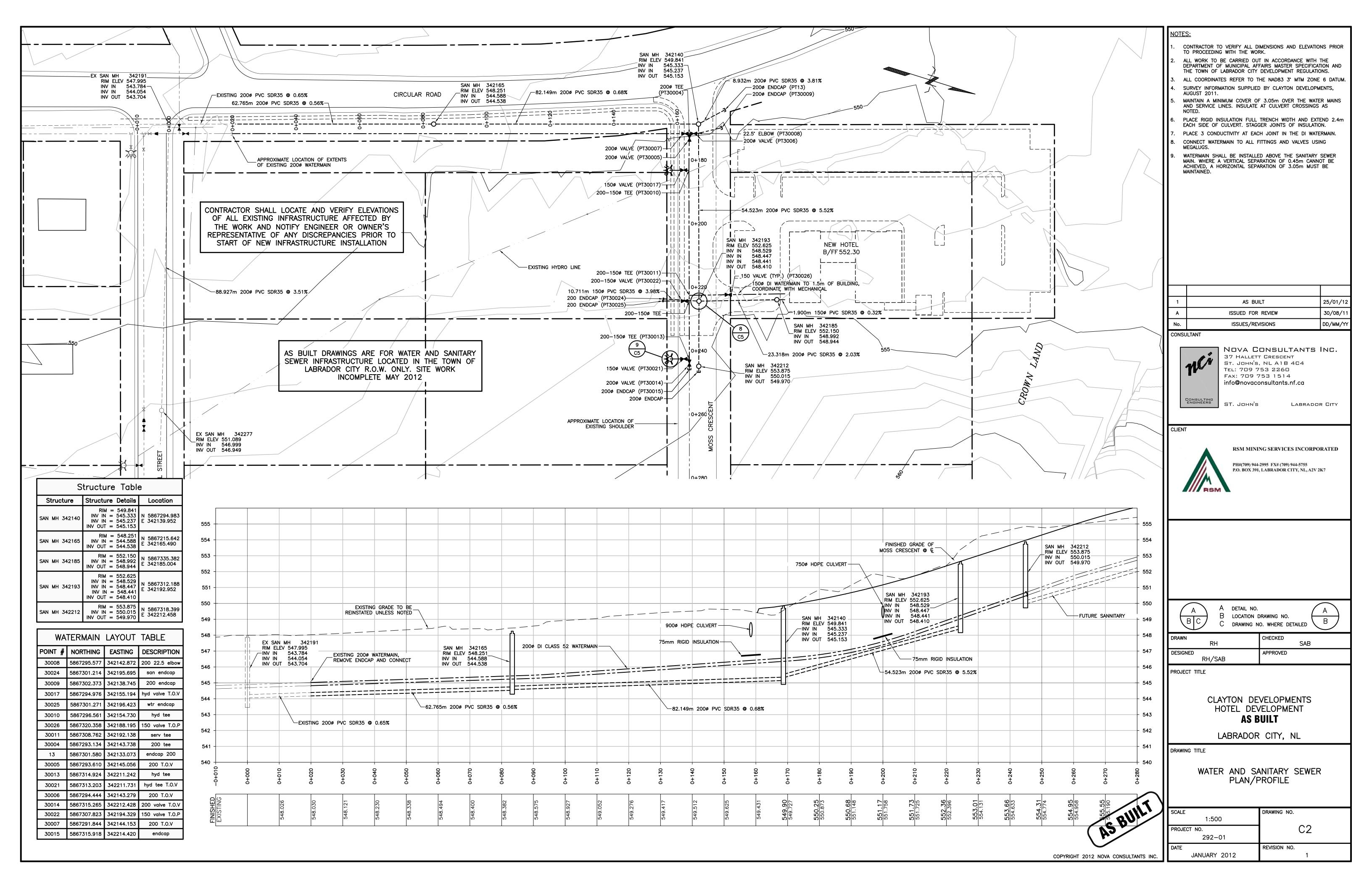
APPENDIX E: Submission Form



APPENDIX B: SURVEY



APPENDIX C: INFRASTRUCTURE



APPENDIX D: TAX & FEE STRUCTURE

TOWN OF LABRADOR CITY <u>MUNICIPAL FEES - 2021</u>				
	evelopment commences prior to permit appr			
RESIDENTIAL PROPERTIE	\$25.00 Minimum Fee			
New House Construction, excluding land: PLUS: Survey / Real Property Report PLUS: Landscaping Deposit (Refundable if completed within one year of permit approval)		\$2.00/m² of Gross Floor Area \$1,725.00 (fully cost-recoverable) \$500.00		
Accessory Buildings / Attachments		\$1.50/m² of Gross Floor Area \$50.00 Minimum Fee		
Other: Driveway, Patio, Fire	e Pit, Excavation, Fence	\$25.00		
COMMERCIAL RESIDENTI	AL_			
Commercial permit fees sha	Il be applied to the following residential develop	ment activities:		
Construction or renovation o	f a secondary residence.			
Construction or renovation of a subsidiary apartment.				
Residential subdivision deve	lopment and residential units developed for the	purpose of resale or rental units.		
COMMERCIAL/INSTITUTIO	DNAL PROPERTIES (not including land)	\$100.00 Minimum Fee \$30,000.00 Maximum Fee		
New construction, excluding land:		\$4.00/m ² of Gross Floor Area		
Phase I / Phase II		\$4.00/running meter Maximum Fee - \$30,000.00		
	PLUS: Real Property Report	\$1,725.00		
	PLUS: Landscaping Deposit (Refundable if completed within one year of date of permit approval)	\$1,500.00		
Hard Surface		100% of Hard Surface Value		

Parking Lot (Hardsurface)	1% of Construction Value Max \$100	
Fence	1% of Construction Value	
Renovations / Repairs (including roofs/siding/windows/doors)		1% of Construction Value
INDUSTRIAL PERMITS	(resource based industry within planning area and outside boundaries)	1% of Construction Value

OCCUPANCY PERMITS		
BIRA - Home Based Business Commercial No Fixed Place of Business	\$100.00 \$50.00 Business Tax	
APPROVAL IN PRINCIPLE	\$100.00	
SUBDIVISION OR ASSEMBL	\$50.00 / Lot	
DEMOLITION PERMIT / EXC	\$25.00	
Deferral of Building Rem	\$300.00 Refundable Deposit	
SNOW DUMP PERMIT	Seasonal (Nov - June) Daily	\$500.00 \$ 50.00
QUARRY		250.00 per annum
SPECIAL EVENTS		\$25.00
VARIANCE		\$100.00
ADVERTISING	Residential & Commercial	\$75.00
PERMIT RENEWALS		50% of Initial Permit Fee Maximum Fee - \$50.00
SIGNAGE	Residential/Commercial - Temporary	\$25.00
	Residential/Commercial - Permanent	\$40.00

CERTIFICATES - Per Property				
Audit Letters	\$10.00			
Tax Information	\$25.00			
Tax Certificate	\$100.00			
Compliance Letter	\$100.00			

APPENDIX E: SUBMISSION FORM

Town of Labrador City `Sale of Real Property – 2 Moss Crescent`

Compa	any/Name:			
Project	Manager/Contact Person:			
Mailing	g Address:			
Teleph	one/ Fax:			
Email:				
i.	Offered Purchase Price*:			
	2 Moss Crescent:	Offered Price: Hst: Enclosed Deposit:	a) \$ b) \$ c) \$	
*Only r Corpo	non-corporate purchasers shal orate purchasers are responsib	l quote hst (item b). ble to self-assess for hst.		
ii.	Business Registration Profi	le (if applicable):		
\ <u>\</u>				Signing Officer
vvitne	essed by			
				Signing Officer
				Date
	proposals clearly marked as t		to:	

Town of Labrador City P.O. Box 280 317 Hudson Drive Labrador City, NL A2V 2K5

Closing Date: 3:00 pm local time, Labrador City, March 5, 2021 Bids received after the closing date will not be considered.

Submissions must be in accordance with the instructions disclosed in the 'Invitation' document.